

**IP EXPORT**

**China Promotional Export Rates**  
 (Applicable for Guangdong & Fujian Provinces Only)  
**For International Priority Express Shipments**  
 (Rates exclude special fee and dynamic fuel surcharge)

Effective January 5, 2009

Destination Zone (See Destination Zone Index Table for Detailed Zone Classification)										
Rates in CNY	A <sup>A</sup>	B	C	D	E	F	G	H	1	2
Major Destinations	Hong Kong, Macau	Malaysia, Singapore, South Korea, Taiwan, Thailand, Vietnam	Japan	Indonesia, Mongolia, Philippines	Australia, Brunei, Guam, New Zealand	Czech Republic, France, India, United Arab Emirates, United Kingdom	Bangladesh, Brazil, Pakistan, Panama	Egypt, Russia, Saudi Arabia, South Africa, Zimbabwe	U.S. (Western Region) Colorado Idaho Utah Arizona Nevada California Oregon Washington	Canada, Mexico, U.S. (Rest of Country)
<b>FedEx Envelope*</b> 0.5 kg	30.00	123.00	129.00	150.00	192.00	225.00	266.00	386.00	208.00	208.00
<b>FedEx Pak*</b> 0.5 kg	30.00	123.00	129.00	150.00	192.00	225.00	266.00	386.00	208.00	208.00
1.0	30.00	171.00	177.00	198.00	252.00	310.00	382.00	509.00	285.00	285.00
1.5	36.00	218.00	225.00	245.00	311.00	395.00	497.00	631.00	362.00	362.00
2.0	36.00	266.00	272.00	293.00	370.00	480.00	613.00	754.00	439.00	439.00
2.5	42.00	314.00	320.00	341.00	430.00	566.00	728.00	877.00	516.00	516.00
<b>International Priority (IP)</b> 0.5 kg	30.00	225.00	225.00	236.00	279.00	321.00	416.00	590.00	235.00	240.00
1.0	33.00	273.00	273.00	284.00	338.00	401.00	526.00	713.00	309.00	314.00
1.5	36.00	321.00	321.00	332.00	397.00	481.00	636.00	836.00	383.00	388.00
2.0	39.00	369.00	369.00	380.00	456.00	561.00	746.00	959.00	457.00	462.00
2.5	42.00	417.00	417.00	428.00	515.00	641.00	856.00	1,082.00	531.00	536.00
3.0	44.00	465.00	465.00	476.00	574.00	721.00	966.00	1,204.00	605.00	610.00
3.5	46.00	513.00	513.00	524.00	633.00	801.00	1,076.00	1,326.00	679.00	684.00
4.0	48.00	561.00	561.00	572.00	692.00	881.00	1,186.00	1,448.00	753.00	758.00
4.5	50.00	609.00	609.00	620.00	751.00	961.00	1,296.00	1,570.00	827.00	832.00
5.0	52.00	657.00	657.00	668.00	810.00	1,041.00	1,406.00	1,692.00	901.00	906.00
5.5	55.00	705.00	705.00	716.00	870.00	1,121.00	1,516.00	1,815.00	975.00	980.00
6.0	58.00	753.00	753.00	764.00	930.00	1,201.00	1,626.00	1,938.00	1,049.00	1,054.00
6.5	61.00	801.00	801.00	812.00	990.00	1,281.00	1,736.00	2,061.00	1,123.00	1,128.00
7.0	64.00	849.00	849.00	860.00	1,050.00	1,361.00	1,846.00	2,184.00	1,197.00	1,202.00
7.5	67.00	897.00	897.00	908.00	1,110.00	1,441.00	1,956.00	2,307.00	1,271.00	1,276.00
8.0	70.00	945.00	945.00	956.00	1,170.00	1,521.00	2,066.00	2,430.00	1,345.00	1,350.00
8.5	73.00	993.00	993.00	1,004.00	1,230.00	1,601.00	2,176.00	2,553.00	1,419.00	1,424.00
9.0	76.00	1,041.00	1,041.00	1,052.00	1,290.00	1,681.00	2,286.00	2,676.00	1,493.00	1,498.00
9.5	79.00	1,089.00	1,089.00	1,100.00	1,350.00	1,761.00	2,396.00	2,799.00	1,567.00	1,572.00
10.0	82.00	1,137.00	1,137.00	1,148.00	1,410.00	1,841.00	2,506.00	2,922.00	1,641.00	1,646.00
10.5	85.00	1,180.00	1,183.00	1,192.00	1,462.00	1,900.00	2,569.00	3,029.00	1,698.00	1,707.00
11.0	88.00	1,223.00	1,229.00	1,236.00	1,514.00	1,959.00	2,632.00	3,136.00	1,755.00	1,768.00
11.5	91.00	1,266.00	1,275.00	1,280.00	1,566.00	2,018.00	2,695.00	3,243.00	1,812.00	1,829.00
12.0	94.00	1,309.00	1,321.00	1,324.00	1,618.00	2,077.00	2,758.00	3,350.00	1,869.00	1,890.00
12.5	97.00	1,352.00	1,367.00	1,368.00	1,670.00	2,136.00	2,821.00	3,457.00	1,926.00	1,951.00
13.0	100.00	1,395.00	1,413.00	1,412.00	1,722.00	2,195.00	2,884.00	3,564.00	1,983.00	2,012.00
13.5	103.00	1,438.00	1,459.00	1,456.00	1,774.00	2,254.00	2,947.00	3,671.00	2,040.00	2,073.00
14.0	106.00	1,481.00	1,505.00	1,500.00	1,826.00	2,313.00	3,010.00	3,778.00	2,097.00	2,134.00
14.5	109.00	1,524.00	1,551.00	1,544.00	1,878.00	2,372.00	3,073.00	3,885.00	2,154.00	2,195.00
15.0	112.00	1,567.00	1,597.00	1,588.00	1,930.00	2,431.00	3,136.00	3,992.00	2,211.00	2,256.00
15.5	115.00	1,610.00	1,643.00	1,632.00	1,982.00	2,490.00	3,199.00	4,099.00	2,268.00	2,317.00
16.0	118.00	1,653.00	1,689.00	1,676.00	2,034.00	2,549.00	3,262.00	4,206.00	2,325.00	2,378.00
16.5	121.00	1,696.00	1,735.00	1,720.00	2,086.00	2,608.00	3,325.00	4,313.00	2,382.00	2,439.00
17.0	124.00	1,739.00	1,781.00	1,764.00	2,138.00	2,667.00	3,388.00	4,420.00	2,439.00	2,500.00
17.5	127.00	1,782.00	1,827.00	1,808.00	2,190.00	2,726.00	3,451.00	4,527.00	2,496.00	2,561.00
18.0	130.00	1,825.00	1,873.00	1,852.00	2,242.00	2,785.00	3,514.00	4,634.00	2,553.00	2,622.00
18.5	133.00	1,868.00	1,919.00	1,896.00	2,294.00	2,844.00	3,577.00	4,741.00	2,610.00	2,683.00
19.0	136.00	1,911.00	1,965.00	1,940.00	2,346.00	2,903.00	3,640.00	4,848.00	2,667.00	2,744.00
19.5	139.00	1,954.00	2,011.00	1,984.00	2,398.00	2,962.00	3,703.00	4,955.00	2,724.00	2,805.00
20.0	142.00	1,997.00	2,057.00	2,028.00	2,450.00	3,021.00	3,766.00	5,062.00	2,781.00	2,866.00
20.5	145.00	2,037.00	2,100.00	2,072.00	2,502.00	3,080.00	3,829.00	5,166.00	2,835.00	2,919.00
Rates per kg (Multiply by Total Shipment Weight)										
<b>Weight (kg) **</b> 21-44	7.00	97.00	100.00	99.00	120.00	147.00	183.00	246.00	135.00	139.00
45-70	7.00	93.00	98.00	96.00	120.00	144.00	178.00	249.00	128.00	135.00
71-99	5.63	90.00	95.00	95.00	120.00	141.00	174.00	254.00	121.00	130.00
100-299	4.00	84.00	91.00	91.00	117.00	134.00	167.00	249.00	113.00	122.00
** 300-499	4.00	79.00	86.00	86.00	113.00	125.00	161.00	247.00	107.00	116.00
** 500-999	4.00	73.00	81.00	82.00	109.00	118.00	154.00	245.00	99.00	111.00
** 1000+	4.00	70.00	78.00	78.00	109.00	111.00	144.00	243.00	95.00	107.00

<sup>A</sup> These IP rates are non-discountable with no fuel surcharge to pay (excludes some customer plans). Please contact our Customer Service team for details.  
 \* FedEx Express packaging must be used. No multiple piece shipments are allowed when using FedEx Envelope or FedEx Pak. FedEx Envelope shipments exceeding 0.5kg will be charged at FedEx Pak rates. FedEx Pak shipments exceeding 2.5kg will be charged at IP rates.  
 \*\* Space must be reserved in advance with our Customer Service team for International Priority Freight (IPF) shipments, or International Priority (IP) shipments of more than 300kg.

**For International Priority FedEx 10kg & 25kg Box Shipments**  
 (Rates exclude special fee and dynamic fuel surcharge)

Effective January 5, 2009

FedEx 10kg Box (41.5 x 34 x 27 cm)										
Zone	B	C	D	E	F	G	H	1	2	
<b>Fiat Rate (CNY)</b>	721.00	784.00	818.00	907.00	1,212.00	1,306.00	2,038.00	1,149.00	1,149.00	
<b>Additional rate per kg above 10kg and up to 20kg</b>	47.00	50.60	51.00	54.00	89.00	96.00	124.00	89.00	89.00	
<b>Shipments above 20kg: 25kg Box rates will apply.</b>										
FedEx 25kg Box (56 x 44 x 35 cm)										
Zone	B	C	D	E	F	G	H	1	2	
<b>Fiat Rate (CNY)</b>	1,353.00	1,497.00	1,512.00	1,555.00	2,371.00	2,508.00	3,672.00	2,326.00	2,326.00	
<b>Additional rate per kg above 25kg and up to 44kg</b>	47.00	50.60	51.00	54.00	89.00	96.00	124.00	89.00	89.00	

**Remarks**  
 - These are special rates only available to qualified customers in China. See Miscellaneous Information for details.  
 - All rates for 10kg and 25kg Boxes are non-discountable. A fuel surcharge will be applied (except for shipments to Zone A) based on the prevailing fuel surcharge rate (please go to www.fedex.com/cn\_english for details).  
 - Please use one air waybill for each FedEx 10kg or 25kg Box shipment.  
 - Recommended maximum weight for FedEx 10kg Box is 25kg and for FedEx 25kg Box is 44kg.  
 - No dangerous goods may be shipped in FedEx 10kg or 25kg Boxes.

# Destination Zone Index

Country/Region	IP Zone	Country/Region	IP Zone	Country/Region	IP Zone	Country/Region	IP Zone	Country/Region	IP Zone
Afghanistan	H	Croatia	H	Ivory Coast	H	Norfolk Island	E	Swaziland	H
Albania	H	Curacao	G	Jamaica	G	Norman Island	G	Sweden	F
Algeria	H	Cyprus	H	Japan	C	Northern Mariana Islands	E	Switzerland	F
American Samoa	E	Czech Republic	F	Jordan	H	Norway	F	Syria	H
Andorra	F	Denmark	F	Jost Van Dyke Islands	G	Oman	H	Tahiti	E
Angola	H	Djibouti	H	Kazakhstan	H	Pakistan	G	Taiwan	B
Anguilla	G	Dominica	G	Kenya	H	Palau	E	Tanzania	H
Antigua	G	Dominican Republic	G	Kuwait	H	Palestine Autonomous	H	Thailand	B
Argentina	G	East Timor	E	Kyrgyzstan	H	Panama	G	Tinian	E
Armenia	H	Ecuador	G	Laos	E	Papua New Guinea	E	Togo	H
Aruba	G	Egypt	H	Latvia	H	Paraguay	G	Tonga	E
Australia	E	El Salvador	G	Lebanon	H	Peru	G	Tortola Island	G
Austria	F	Eritrea	H	Lesotho	H	Philippines	D	Trinidad & Tobago	G
Azerbaijan	H	Estonia	H	Liberia	H	Poland	F	Tunisia	H
Bahamas	G	Ethiopia	H	Libya	H	Portugal	F	Turkey	H
Bahrain	H	Faeroe Islands	F	Liechtenstein	F	Puerto Rico	2	Turks & Caicos Islands	G
Bangladesh	G	Fiji	E	Lithuania	H	Qatar	H	U.S. Virgin Islands	G
Barbados	G	Finland	F	Luxembourg	F	Reunion	H	Uganda	H
Barbuda	G	France	F	Macau	A	Romania	H	Ukraine	H
Belarus	H	French Guiana	G	Macedonia	H	Rota	H	United Island	G
Belgium	F	French Polynesia	E	Madagascar	H	Russia	E	United Arab Emirates	F
Belize	G	Gabon	H	Malawi	H	Rwanda	H	United Kingdom	F
Benin	H	Gambia	H	Malaysia	B	Saba	G	U.S. (Western Region)	
Bermuda	G	Georgia	H	Maldives	G	Saipan	E	Colorado 80000-81699	1
Bhutan	G	Germany	F	Mali	E	Samoa	E	Idaho 83200-83999	1
Bolivia	G	Ghana	H	Malta	F	San Marino	F	Utah 84000-84799	1
Bonaire	G	Gibraltar	H	Marshall Islands	E	Saudi Arabia	H	Arizona 85000-86599	1
Bosnia-Herzegovina	H	Grand Cayman	G	Martinique	G	Senegal	H	Nevada 89000-89899	1
Botswana	H	Great Thatch Island	G	Mauritania	H	Serbia	H	California 90000-96699	1
Brazil	G	Great Tobago Islands	G	Mauritius	H	Seychelles	H	Oregon 97000-97999	1
British Virgin Islands	G	Greece	F	Mexico	2	Singapore	B	Washington 98000-99499	1
Brunei	E	Greenland	F	Micronesia	E	Slovak Republic	F	U.S. (Rest of Country)	2
Bulgaria	H	Grenada	G	Moldova	H	Slovenia	H	Uruguay	G
Burkina Faso	H	Guadeloupe	G	Monaco	F	South Africa	H	Uzbekistan	H
Burundi	H	Guam	E	Mongolia	D	South Korea	B	Vanuatu	E
Cambodia	E	Guatemala	G	Montenegro	H	Spain	F	Vatican City	F
Cameroon	H	Guinea	H	Montserrat	G	Sri Lanka	G	Venezuela	G
Canada	2	Guyana	G	Morocco	H	St. Barthelemy	G	Vietnam	B
Canary Islands	F	Haiti	G	Mozambique	H	St. Christopher	G	Wallis & Futuna	E
Cape Verde	H	Honduras	G	Namibia	H	St. Croix Island	G	Yemen	H
Cayman Islands	G	Hong Kong	A	Nepal	G	St. Eustatius	G	Zambia	H
Chad	H	Hungary	F	Netherlands	F	St. John	G	Zimbabwe	H
Channel Islands	F	Iceland	H	Netherlands Antilles	G	St. Kitts & Nevis	G		
Chile	G	India	F	Nevis	G	St. Lucia	G		
Colombia	G	Indonesia	D	New Caledonia	E	St. Maarten	G		
Congo	H	Iraq	H	New Zealand	E	St. Martin	G		
Congo, Dem Rep Of	H	Ireland	F	Nicaragua	G	St. Thomas	G		
Cook Islands	E	Israel	F	Niger	H	St. Vincent	G		
Costa Rica	G	Italy	F	Nigeria	H	Suriname	G		

Fuel Surcharge	Drop-off Discount
The surcharge percentage is adjusted monthly, based on the US Gulf Coast Jet Fuel Index, and this percentage is applied to the total transportation charge (go to <a href="http://www.fedex.com/cn_english">www.fedex.com/cn_english</a> for the prevailing fuel surcharge rate and a sample calculation).	CNY 20.00 or the current assigned discount, whichever is greater.
Special Handling Fees	Weight Information
<p><b>Address Correction:</b> CNY 40.00</p> <p><b>Third Party Consignee Surcharge:</b> CNY 83.00 per shipment</p> <p><b>FedEx International Broker Select:</b> CNY 80.00 or CNY 9.00 per kg, whichever is greater</p> <p><b>Saturday Delivery:</b> CNY 80.00 per shipment</p> <p><b>*Out of Pickup Area Surcharge (OPA)</b>                      FedEx Envelope: CNY 35.00 per shipment                      FedEx Pak: CNY 70.00 per shipment                      IP Shipment: CNY 70.00 or CNY 3.50 per kg, whichever is greater</p> <p><b>*Out of Delivery Area Surcharge (ODA)</b>                      FedEx Envelope: CNY 35.00 per shipment                      FedEx Pak: CNY 70.00 per shipment                      IP Shipment: CNY 70.00 or CNY 3.50 per kg, whichever is greater</p> <p><b>Duty and Tax:</b>                      In the event that duties and taxes (including Goods and Services Tax and Value-added Tax) are incurred on any given shipment and that FedEx pays such duties and taxes on behalf of the payer, the payer will be required to pay a surcharge assessed according to the type of shipment and the shipment's destination. Please contact our Customer Service team for details.</p> <p><b>Declared Value Charge for Carriage:</b>                      FedEx liability for loss, damage or delay of a shipment is limited by the terms and conditions stated in the air waybill. FedEx does not provide cargo liability or all-risk insurance, but for an additional CNY 3.50 per CNY 830.00 of declared value, FedEx maximum liability for loss, damage or delay will increase to that declared value. Please contact our Customer Service team for full details.</p> <p>Maximum Declared Value for Carriage (may vary by destination)                      FedEx Envelope/Pak: USD 100.00 (or equivalent value in local currency)                      International Priority (IP): USD 50,000.00 (or equivalent value in local currency)                      International Priority Freight (IPF): USD 100,000.00 (or equivalent value in local currency)</p> <p>The maximum declared value of carriage is USD 500.00 or USD 20.00 per kg, whichever is greater, for shipments containing items of extraordinary value such as artwork, antiques, glassware, jewelry, precious metals, furs, etc.</p> <p>*OPA and ODA are not applied to FedEx 10kg or 25kg Box shipments.</p>	<p>Based on IATA dimensional (volumetric) weight standards, additional charges may be assessed for shipments below a certain weight density. The volumetric weight (in kg) of an International Priority shipment is calculated as:</p> <p><b>Length x Width x Height (cm or inches)</b>                      (then divided by 6,000 for "cm" or divided by 366 for "inches") *</p> <p><b>Notes</b></p> <ul style="list-style-type: none"> <li>Total shipment weight is unlimited. The maximum weight per package may be adjusted. Please contact our Customer Service team or Sales for details.</li> <li>Rates are based on the total weight of all packages on one international air waybill. Any fraction of a kilogram is rounded up to the next higher weight break.</li> </ul> <p>*Exact volumetric weight will be based on IATA volumetric weight standards (using cm or inches) and is subject to change.</p>
Miscellaneous Information	
<ul style="list-style-type: none"> <li>These are promotional rates, valid until further notice, and apply to customers who remain in good standing in their China FedEx account and settle their invoice promptly in China.</li> <li>FedEx reserves the right at any time to amend, modify, or discontinue discounts without prior notification.</li> <li>Duties and taxes and/or Value-added Tax may be levied. Any such charges will be billed to the recipient, unless instructed otherwise by the shipper.</li> <li>FedEx reserves the right to assess fuel and other surcharges on shipments without notice. By tendering your shipments to FedEx, you agree to pay the surcharges as determined by FedEx.</li> <li>Please contact our Customer Service team for complete information on our destination coverage and service commitments.</li> <li>Freight/transportation charges herein are conditional upon shipments being governed by the Conditions of Contract on the FedEx Air Waybill and the FedEx Standard Conditions of Carriage.</li> <li>Prohibited commodities such as alcoholic beverages, firearms, perishables and dangerous goods may not be shipped with FedEx.</li> </ul>	

**For Inquiries**  
**Customer Service Hotline: 800.988.1888**  
**400.886.1888**