

**IP EXPORT**

**Vietnam Promotional Export Rates**  
For International Priority Express Shipments

(Rates exclude special fee and dynamic fuel surcharge)

Effective January 5, 2009

Rates in USD		Destination Zone (See Destination Zone Index Table for Detailed Zone Classification)							
		A	B	C	D	E	F	G	H
<b>Major Destinations</b>		China (South) Fujian Guangdong, Hong Kong, Indonesia, Malaysia, Philippines, Singapore, Thailand	Brunei, China (Excluding China South), Japan, South Korea, Taiwan	Australia, Cambodia, Laos, New Zealand	Canada, Mexico, U.S.A.	France, Germany, Italy, United Kingdom	Czech Republic, India, Israel, Poland, United Arab Emirates	Brazil, Panama, Romania, Ukraine	Kenya, Saudi Arabia, South Africa, Zimbabwe
<b>FedEx Envelope*</b>	0.5 kg	27.50	34.90	37.50	38.90	39.70	43.70	52.20	55.10
<b>FedEx Pak*</b>	0.5 kg	30.00	36.60	38.40	40.50	41.40	47.00	58.70	64.30
	1.0	33.60	43.80	45.60	50.20	51.10	56.70	70.80	77.10
	1.5	36.80	50.90	51.80	59.20	59.90	66.40	82.90	89.10
	2.0	40.10	58.10	58.60	68.00	68.90	76.10	95.00	101.00
	2.5	43.30	65.20	66.10	77.00	77.80	85.90	107.10	113.00
<b>International Priority (IP)</b>	0.5 kg	32.40	41.40	42.80	44.60	45.00	48.60	59.40	65.20
	1.0	36.40	48.40	49.90	53.50	54.80	59.90	74.70	80.80
	1.5	40.40	55.40	57.00	62.40	64.60	71.20	90.00	96.40
	2.0	44.40	62.40	64.10	71.30	74.40	82.50	105.30	112.00
	2.5	48.40	69.40	71.20	80.20	84.20	93.80	120.60	127.60
	3.0	52.50	76.50	78.40	89.50	94.30	105.20	135.90	142.10
	3.5	56.60	83.60	85.60	98.80	104.40	116.60	151.20	156.60
	4.0	60.70	90.70	92.80	108.10	114.50	128.00	166.50	171.10
	4.5	64.80	97.80	100.00	117.40	124.60	139.40	181.80	185.60
	5.0	68.90	104.90	107.20	126.70	134.70	150.80	197.10	200.10
	5.5	71.50	110.40	112.80	135.20	143.80	161.10	207.90	213.90
	6.0	74.10	115.90	118.40	143.70	152.90	171.40	218.70	227.70
	6.5	76.70	121.40	124.00	152.20	162.00	181.70	229.50	241.50
	7.0	79.30	126.90	129.60	160.70	171.10	192.00	240.30	255.30
	7.5	81.90	132.40	135.20	169.20	180.20	202.30	251.10	269.10
	8.0	84.50	137.90	140.80	177.70	189.30	212.60	261.90	282.90
	8.5	87.10	143.40	146.40	186.20	198.40	222.90	272.70	296.70
	9.0	89.70	148.90	152.00	194.70	207.50	233.20	283.50	310.50
	9.5	92.30	154.40	157.60	203.20	216.60	243.50	294.30	324.30
	10.0	94.90	159.90	163.20	211.70	225.70	253.80	305.10	338.10
	10.5	97.30	164.40	168.30	217.30	231.30	261.00	314.80	347.50
	11.0	99.70	168.90	173.40	222.90	236.90	268.20	324.50	356.90
	11.5	102.10	173.40	178.50	228.50	242.50	275.40	334.20	366.30
	12.0	104.50	177.90	183.60	234.10	248.10	282.60	343.90	375.70
	12.5	106.90	182.40	188.70	239.70	253.70	289.80	353.60	385.10
	13.0	109.30	186.90	193.80	245.30	259.30	297.00	363.30	394.50
	13.5	111.70	191.40	198.90	250.90	264.90	304.20	373.00	403.90
	14.0	114.10	195.90	204.00	256.50	270.50	311.40	382.70	413.30
	14.5	116.50	200.40	209.10	262.10	276.10	318.60	392.40	422.70
	15.0	118.90	204.90	214.20	267.70	281.70	325.80	402.10	432.10
	15.5	121.30	209.40	219.30	273.30	287.30	333.00	411.80	441.50
	16.0	123.70	213.90	224.40	278.90	292.90	340.20	421.50	450.90
	16.5	126.10	218.40	229.50	284.50	298.50	347.40	431.20	460.30
	17.0	128.50	222.90	234.60	290.10	304.10	354.60	440.90	469.70
	17.5	130.90	227.40	239.70	295.70	308.70	361.80	450.60	479.10
	18.0	132.30	231.00	244.80	298.20	308.70	369.00	460.30	488.50
	18.5	132.30	231.00	249.90	298.20	308.70	376.20	470.00	497.90
	19.0	132.30	231.00	254.10	298.20	308.70	382.20	479.70	501.90
	19.5	132.30	231.00	254.10	298.20	308.70	382.20	485.10	501.90
	20.0	132.30	231.00	254.10	298.20	308.70	382.20	485.10	501.90
	20.5	132.30	231.00	254.10	298.20	308.70	382.20	485.10	501.90
<b>Rates per kg (Multiply by Total Shipment Weight)</b>									
<b>Weight (kg) **</b>	21-44	6.30	11.00	12.10	14.20	14.70	18.20	23.10	23.90
	45-70	5.10	9.20	10.60	11.70	12.00	16.10	21.20	21.30
	71-99	4.70	8.80	10.20	11.50	11.90	15.80	20.70	20.80
	100-299	4.20	8.40	9.80	11.10	11.60	15.40	20.30	20.40
	** 300-499	4.20	8.30	9.40	10.70	11.60	15.40	20.30	20.40
	** 500-999	4.20	8.30	9.40	10.70	11.60	15.40	20.30	20.40
	** 1000+	4.20	8.30	9.40	10.70	11.60	15.40	20.30	20.40

\* FedEx Express packaging must be used. No multiple piece shipments are allowed when using FedEx Envelope or FedEx Pak. FedEx Envelope shipments exceeding 0.5kg will be charged at FedEx Pak rates. FedEx Pak shipments exceeding 2.5kg will be charged at IP rates.

\*\* Space must be reserved in advance with our Customer Service team for International Priority Freight (IPF) shipments, or International Priority (IP) shipments of more than 300kg.

**For International Priority FedEx 10kg & 25kg Box Shipments**

(Rates exclude special fee and dynamic fuel surcharge)

Effective January 5, 2009

FedEx 10kg Box (41.5 x 34 x 27 cm)		Destination Zone (See Destination Zone Index Table for Detailed Zone Classification)							
Zone		A	B	C	D	E	F	G	H
<b>Fiat Rate (USD)</b>		99.00	102.00	102.00	153.00	153.00	229.00	232.00	232.00
<b>Additional rate per kg above 10kg and up to 20kg</b>		6.60	6.60	6.60	8.80	8.80	14.80	14.80	14.80
Shipments above 20kg: 25kg Box rates will apply.									
FedEx 25kg Box (56 x 44 x 35 cm)		Destination Zone (See Destination Zone Index Table for Detailed Zone Classification)							
Zone		A	B	C	D	E	F	G	H
<b>Fiat Rate (USD)</b>		160.00	168.00	175.00	238.00	238.00	308.00	313.00	313.00
<b>Additional rate per kg above 25kg and up to 44kg</b>		6.60	6.60	6.60	8.80	8.80	14.80	14.80	14.80

**Remarks**

- These are special rates only available to qualified customers in Vietnam. See Miscellaneous Information for details.
- All rates for 10kg and 25kg Boxes are non-discountable. A fuel surcharge will be applied based on the prevailing fuel surcharge rate (please go to [www.fedex.com/vn](http://www.fedex.com/vn) for details).
- Please use one air waybill for each FedEx 10kg or 25kg Box shipment.
- Recommended maximum weight for FedEx 10kg Box is 25kg and for FedEx 25kg Box is 44kg.
- No dangerous goods may be shipped in FedEx 10kg or 25kg Boxes.

## Destination Zone Index

Country/Region	IP Zone	Country/Region	IP Zone	Country/Region	IP Zone	Country/Region	IP Zone	Country/Region	IP Zone
Afghanistan	F	Congo	H	Iraq	F	New Zealand	C	St. Martin	E
Albania	G	Congo, Dem Rep Of	H	Ireland	E	Nicaragua	G	St. Thomas	E
Algeria	H	Cook Islands	E	Israel	F	Niger	H	St. Vincent	E
American Samoa	F	Costa Rica	G	Italy	E	Nigeria	H	Suriname	G
Andorra	F	Croatia	E	Ivory Coast	H	Norfolk Island	C	Swaziland	H
Angola	H	Curacao	G	Jamaica	E	Norman Island	E	Sweden	F
Anguilla	E	Cyprus	F	Japan	B	Northern Mariana Islands	E	Switzerland	E
Antigua	E	Czech Republic	F	Jordan	F	Norway	F	Syria	F
Argentina	G	Denmark	F	Jost Van Dyke Islands	E	Oman	F	Tahiti	F
Armenia	G	Djibouti	H	Kazakhstan	G	Pakistan	F	Taiwan	B
Aruba	E	Dominica	E	Kenya	H	Palau	F	Tanzania	H
Australia	C	Dominican Republic	E	Kuwait	F	Palestine Autonomous	F	Thailand	A
Austria	F	East Timor	E	Kyrgyzstan	G	Panama	G	Tinian	E
Azerbaijan	G	Ecuador	G	Laos	C	Papua New Guinea	E	Togo	H
Bahamas	E	Egypt	F	Latvia	G	Paraguay	G	Tonga	F
Bahrain	F	El Salvador	F	Lebanon	F	Peru	G	Tortola Island	E
Bangladesh	F	Eritrea	H	Lesotho	H	Philippines	A	Trinidad & Tobago	E
Barbados	E	Estonia	G	Liberia	H	Poland	F	Tunisia	H
Barbuda	E	Ethiopia	H	Libya	H	Portugal	F	Turkey	F
Belarus	G	Faeroe Islands	F	Liechtenstein	E	Puerto Rico	D	Turks & Caicos Islands	E
Belgium	E	Fiji	E	Lithuania	G	Qatar	F	U.S. Virgin Islands	E
Belize	G	Finland	F	Luxembourg	E	Reunion	H	Uganda	H
Benin	H	France	E	Macau	A	Romania	G	Ukraine	G
Bermuda	E	French Guiana	G	Macedonia	G	Rota	E	Union Island	E
Bhutan	F	French Polynesia	F	Madagascar	H	Russia	G	United Arab Emirates	F
Bolivia	G	Gabon	H	Malawi	H	Rwanda	H	United Kingdom	E
Bonaire	E	Gambia	H	Malaysia	A	Saba	E	U.S.A.	D
Bosnia-Herzegovina	G	Georgia	G	Maldives	F	Saipan	E	Uruguay	G
Botswana	H	Germany	E	Mali	H	Samoa	F	Uzbekistan	G
Brazil	G	Ghana	H	Malta	F	San Marino	E	Vanuatu	E
British Virgin Islands	E	Gibraltar	G	Marshall Islands	F	Saudi Arabia	H	Vatican City	E
Brunei	B	Grand Cayman	E	Martinique	E	Senegal	H	Venezuela	G
Bulgaria	G	Great Thatch Island	E	Mauritania	H	Serbia	G	Wallis & Futuna	F
Burkina Faso	H	Great Tobago Islands	E	Mauritius	H	Seychelles	H	Yemen	F
Burundi	H	Greece	F	Mexico	D	Singapore	A	Zambia	H
Cambodia	C	Greenland	F	Micronesia	F	Slovak Republic	F	Zimbabwe	H
Cameroon	H	Grenada	E	Moldova	G	Slovenia	G		
Canada	D	Guadeloupe	E	Monaco	E	South Africa	H		
Canary Islands	F	Guam	E	Mongolia	H	South Korea	B		
Cape Verde	H	Guatemala	G	Montenegro	G	Spain	F		
Cayman Islands	E	Guinea	H	Montserrat	E	Sri Lanka	E		
Chad	H	Guyana	G	Morocco	H	St. Barthelemy	F		
Channel Islands	E	Haiti	E	Mozambique	H	St. Christopher	E		
Chile	G	Honduras	G	Namibia	H	St. Croix Island	E		
China (South)		Hong Kong	A	Nepal	F	St. Eustatius	E		
Fujian 350000-369999	A	Hungary	F	Netherlands	E	St. John	E		
Guangdong 510000-529999	A	Iceland	H	Netherlands Antilles	E	St. Kitts & Nevis	E		
China (Excluding China South)	B	India	F	Nevis	E	St. Lucia	E		
Colombia	G	Indonesia	A	New Caledonia	E	St. Maarten	E		

Fuel Surcharge	Drop-off Discount
<p>The surcharge percentage is adjusted monthly, based on the US Gulf Coast Jet Fuel Index, and this percentage is applied to the total transportation charge (go to <a href="http://www.fedex.com/vn">www.fedex.com/vn</a> for the prevailing fuel surcharge rate and a sample calculation).</p>	<p>USD 1.00 or the current assigned discount, whichever is greater.</p>
Special Handling Fees	Weight Information
<p><b>Address Correction:</b> USD 5.00</p> <p><b>Third Party Consignee Surcharge:</b> USD 10.00 per shipment</p> <p><b>FedEx International Broker Select:</b> USD 10.00 or USD 1.10 per kg, whichever is greater</p> <p><b>Saturday Delivery:</b> USD 10.00 per shipment</p> <p><b>*Out of Pickup Area Surcharge (OPA)</b>                      FedEx Envelope: USD 5.00 per shipment                      FedEx Pak: USD 10.00 per shipment                      IP Shipment: USD 10.00 or USD 0.50 per kg, whichever is greater</p> <p><b>*Out of Delivery Area Surcharge (ODA)</b>                      FedEx Envelope: USD 5.00 per shipment                      FedEx Pak: USD 10.00 per shipment                      IP Shipment: USD 10.00 or USD 0.50 per kg, whichever is greater</p> <p><b>Accessible Dangerous Goods:</b> USD 100.00 or USD 2.00 per kg, whichever is greater</p> <p><b>Inaccessible Dangerous Goods:</b> USD 100.00</p> <p><b>Duty and Tax:</b>                      In the event that duties and taxes (including Goods and Services Tax and Value-added Tax) are incurred on any given shipment and that FedEx pays such duties and taxes on behalf of the payer, the payer will be required to pay a surcharge assessed according to the type of shipment and the shipment's destination. Please contact our Customer Service team for details.</p> <p><b>Declared Value Charge for Carriage:</b>                      FedEx liability for loss, damage or delay of a shipment is limited by the terms and conditions stated in the air waybill. FedEx does not provide cargo liability or all-risk insurance, but for an additional USD 0.40 per USD 100.00 of declared value, FedEx maximum liability for loss, damage or delay will increase to that declared value. Please contact our Customer Service team for full details.</p> <p>Maximum Declared Value for Carriage (may vary by destination)                      FedEx Envelope/Pak: USD 100.00 (or equivalent value in local currency)                      International Priority (IP): USD 25,000.00 (or equivalent value in local currency)                      International Priority Freight (IPF): USD 100,000.00 (or equivalent value in local currency)</p> <p>The maximum declared value of carriage is USD 500.00 or USD 20.00 per kg, whichever is greater, for shipments containing items of extraordinary value such as artwork, antiques, glassware, jewelry, precious metals, furs, etc.</p> <p>*OPA and ODA are not applied to FedEx 10kg or 25kg Box shipments.</p>	<p>Based on IATA dimensional (volumetric) weight standards, additional charges may be assessed for shipments below a certain weight density. The volumetric weight (in kg) of an International Priority shipment is calculated as:</p> <p><b>Length x Width x Height (cm or inches)</b>                      (then divided by 6,000 for "cm" or divided by 366 for "inches")<sup>†</sup></p> <p><b>Notes</b></p> <ul style="list-style-type: none"> <li>Total shipment weight is unlimited. The maximum weight per package may be adjusted. Please contact our Customer Service team or Sales for details.</li> <li>Rates are based on the total weight of all packages on one international air waybill. Any fraction of a kilogram is rounded up to the next higher weight break.</li> </ul> <p><sup>†</sup> Exact volumetric weight will be based on IATA volumetric weight standards (using cm or inches) and is subject to change.</p>
Miscellaneous Information	
<ul style="list-style-type: none"> <li>These are promotional rates, valid until further notice, and apply to customers who remain in good standing in their Vietnam FedEx account and settle their invoice promptly in Vietnam.</li> <li>FedEx reserves the right at any time to amend, modify, or discontinue discounts without prior notification.</li> <li>Duties and taxes and/or Value-added Tax may be levied. Any such charges will be billed to the recipient, unless instructed otherwise by the shipper.</li> <li>FedEx reserves the right to assess fuel and other surcharges on shipments without notice. By tendering your shipments to FedEx, you agree to pay the surcharges as determined by FedEx.</li> <li>Please contact our Customer Service team for complete information on our destination coverage and service commitments.</li> <li>Freight/transportation charges herein are conditional upon shipments being governed by the Conditions of Contract on the FedEx Air Waybill and the FedEx Standard Conditions of Carriage.</li> <li>Prohibited commodities such as firearms, perishables and dangerous goods may not be shipped with FedEx.</li> </ul>	

## For Inquiries

Hanoi  
 For IP/IE: Customer Service Hotline: 84-4-719 8787  
 For IPF: Customer Service Hotline: 84-4-584 2542

Ho Chi Minh City  
 For IP/IE: Customer Service Hotline: 84-8-811 9055  
 For IPF: Customer Service Hotline: 84-8-948 4700