



ProPack Doubles Shipping Volume with FedEx Ground and CMS GlobalSoft

ProPack is a 3rd party logistics company that was established in 1991, and started out with one small building. Now, their facilities include 4 locations with over 240,000 square feet of space and they serve over 300 clients. The company has doubled its volume growth over the last year in spite of a sluggish economy. ProPack delivers 95% of their end-users' shipments from Utah and Tennessee hubs in just 2 business days thanks to FedEx Ground.

Integration Eliminates Unnecessary Steps

ProPack specializes in serving the 3rd party logistical needs of small and medium sized businesses in the United States and Canada. In a typical day ProPack picks and packs orders from a client's inventory, ships the packages via a professional carrier, and communicates the delivery of the package to all parties. To manage its facilities, ProPack utilizes its own custom built, web-based warehouse management system (WMS).

ProPacks' expert staff strives to maximize efficiencies through eliminating unnecessary steps in distribution, through improvements in customer service, and through consistent delivery times to customers from FedEx. ProPack is able to leverage their integration with CMS GlobalSoft to streamline efficiencies through customization of their shipping applications. ProPack brings value to its clients by applying modern technology, logistics expertise, and quality customer service.



"The great FedEx Ground transit times enable ProPack to deliver 95% of the Utah and Tennessee shipments in just 2 business days."

Phil Snyder
ProPack Vice-President of
Operations and Technology

ProPack Expands Customer Access

ProPack integrates with CMS GlobalSoft, a FedEx® Compatible Solutions Program provider, to access FedEx® services for U.S. and international packages, as well as less-than-truckload (LTL) freight packages. Additionally, ProPack takes advantage of FedEx SmartPost® and FedEx International MailService®. ProPack needed a solution that would simplify label production and reduce shipping processing times. CMS Globalsoft WorldLink implemented a customized solution that more than satisfied their needs. The excellent support provided by both the CMS Globalsoft team and the FedEx support team is unsurpassed in the industry.

Once ProPack was fully setup with the CMS GlobalSoft WorldLink solution, their international shipment processing was five times faster for international packages, per Phil Snyder, vice-president of operations and technology at ProPack. Now, ProPack is able to prepare international shipments, preload all item values, weights, harmonization codes, and print labels without delays. They can process batches more quickly and can “click out” international orders in 45 seconds. Seamless integration, improved efficiencies, and increased productivity enabled ProPack to eliminate 4 of their previous 5 work stations.

ProPack is Prepared for the Future

The future in third party logistics is exciting and ProPack is ready. There are more ways to distribute products to more customers than ever before. This is the primary reason why ProPack is focused on improving and expanding the way they do business. They rely on CMS GlobalSoft and FedEx to provide first class service and top of the line solutions.

FedEx. Solutions That Matter. SM

Go to [fedex.com/us/compatiblesolutions](https://www.fedex.com/us/compatiblesolutions) to learn more about the program and to request that a FedEx Compatible Solutions Program provider(s) call you today.