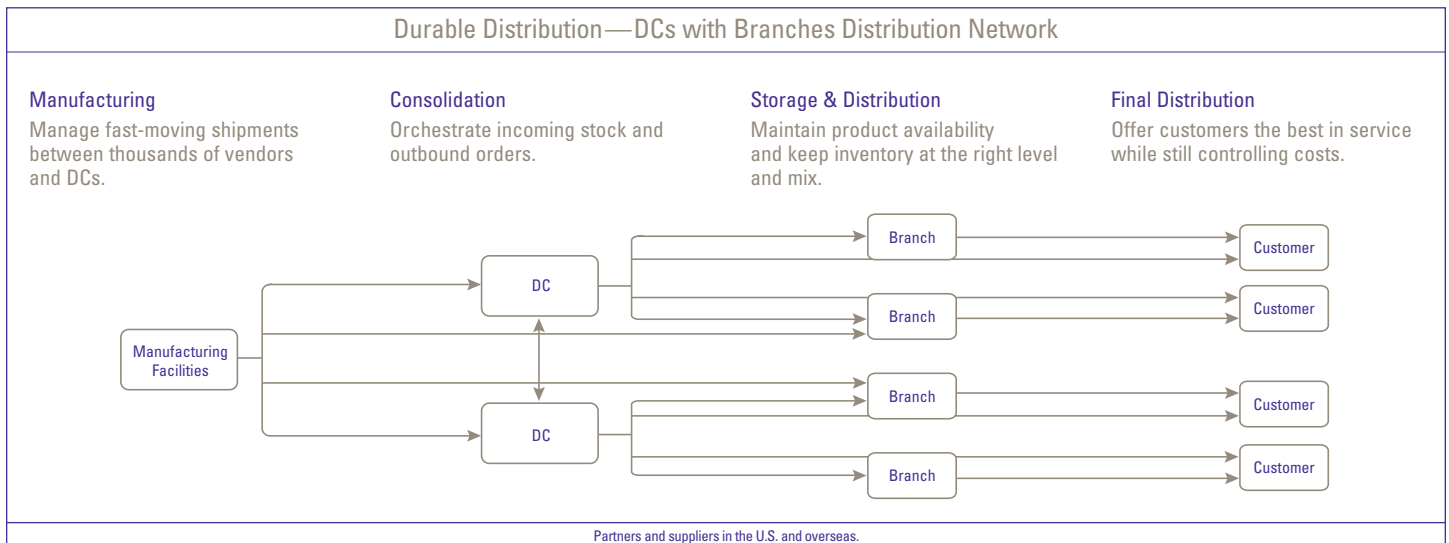


Your distribution needs call for industrial-strength solutions.

The distribution business is no place for the fainthearted. You've got to think fast, act fast, and make the right decisions about everything from purchasing, warehousing, and ordering to picking, packing, and shipping. That's why you need a transportation partner who can meet your every challenge, every single day.



Manufacturing: Juggle thousands of products without ever breaking a sweat.

When your DCs are receiving everything from electronic connectors from overseas to fans from Dallas, you need to have options. And with FedEx 1-, 2-, and 3-day freight and low-cost international air freight, you've got plenty. So you have the flexibility to consolidate shipments and reduce costs while keeping shipments moving.

- Choose from a range of domestic and international shipping options
- Take advantage of seamless international shipping to and from more than 210 countries
- Benefit from time-definite, customs-cleared deliveries shipped directly to your DCs
- Replenish DCs as needed and keep inventory costs under control
- Cut up to two days off long-haul ground shipments



Consolidation: If you don't know exactly what's coming and going, you're bound to get hammered.

With all those SKUs moving from your DCs to your branches and customers, you need total control and up-to-the-minute information on every shipment. That's why FedEx gives you both. Consignee billing means all of your suppliers use FedEx as your preferred shipper, so you're in charge of coordination, timing, and—most important—the checkbook. And a powerful Web-based visibility tool, yours to use free of charge, lets you quickly locate every inbound and outbound shipment.

- Ensure that vendors comply with your shipping preferences
- Pinpoint shipment locations throughout transit
- Receive delivery notifications for inbound shipments and notify branches of outbound shipments
- See how simple and accurate invoicing can be



Storage & Distribution: Whatever the shipment contents, they need to travel fast and affordably.

From a 200-pound multicarton shipment to 200 generators, your shipping needs come in many shapes and sizes—but your need for speed and affordability is always the same. With multiweight ground pricing, you pay one freight rate even when you're sending separate shipments from your DCs out to your branches. How's that for delivering a bargain?

- Provide the service advantage of small-parcel shipping with the cost advantage of freight
- Pay one freight rate, as long as all shipments are to the same zip code (see Service Guide for multiweight details)
- Reduce costs further through FedEx Express earned discounts



Final Distribution: It's often the smaller shipments that deliver the biggest shock.

A "hot order" doesn't care what day of the week it comes in, how backlogged your schedule is, or if it's just after cutoff time. So when your largest customer turns to you for that small item fast, you have to respond in a big way—with fast, reliable, cost-effective ground and express shipping services.

- Respond to customer demands at a moment's notice
- Deliver the right product to the right place at the right time for the right price
- Ship products from your branches to your clients quickly and efficiently
- Replenish your branches with more sought-after items



FedEx can make the complex seem simple.

Implementing a new shipping system takes time and energy.

With FedEx, you get shipping solutions that save you not only time and energy, but also money. Like free automated invoicing that replaces the paper associated with invoicing, so you can dramatically streamline your invoicing process. And more time-definite deliveries with later pickup times to reduce processing costs. Because when you're responsible for so many products going to so many customers, you need support. And the one company who can deliver is FedEx.

- Receive personalized assistance for operational simplicity
- Rely on tracking and tracing to help you quickly identify and resolve customer delivery questions
- Give your customers convenient and flexible return options
- Eliminate virtually all of your invoicing paperwork

Your business requires you to manage thousands of parts while staying in one piece.

Whether you're a full-service distributor or a direct marketer, your business is all about delivering products at the right time, place, and price. And with the broadest range of transportation services, FedEx can help you streamline your internal process and reduce costs. So you can move products more efficiently, fulfill on last-minute orders, manage onsite inventory more precisely, and service every last one of the multiple branches of your multiple regions. Which makes you, in the eyes of your contractors, manufacturers, and customers, as strong and dependable as the products themselves.

FedEx wants to help you find solutions for your distribution needs. Contact your sales representative today.