

Delivering consultation, installation, and parts, without falling apart.

When you're the full-service distributor, you're also the custom-solutions provider, the technical adviser, the procurement supplier, and the product deliverer. You're also the one with the ability to keep your customers' facilities up and running. So you'd better make sure that you can deliver on time and on budget.

That's why at FedEx, we offer you the broadest range of transportation services to help you simplify and streamline your procurement process and reduce your distribution costs. So you can move products more efficiently, fulfill on last-minute orders, manage on-site inventory more precisely, and service every last one of your multiple branches across the country. Which makes you, in the eyes of your customers, as strong and dependable as the products themselves.



A single package can have a heavy impact.

A "hot order" doesn't care what day of the week it comes in, how backlogged your schedule is, or if it's just after cutoff time. So when your largest customer turns to you for that small item fast, you have to respond in a big way—with fast, reliable, cost-effective ground and express shipping services.

- Respond to customer demands at a moment's notice
- Deliver the right product at the right time
- Ship products from your DCs to hundreds of your clients' plants quickly and efficiently
- Replenish your branches with your most sought after items



Distributing large quantities can mean big headaches.

Whether you're supplying hundreds of valves, motors, pumps, and air compressors or thousands of V-belts, you need to have options. With FedEx 1-, 2-, and 3-day freight, you've got plenty. Critical items can arrive first, while less-time-sensitive items can be consolidated. So ultimately, your shipping costs are reduced and your relationships with your customers are enhanced.

- Get greater cost-control, total reliability, and greater speed when you need it
- Benefit from time-definite deliveries to keep customers on schedule and happy
- Rely on one freight vendor from air terminal to port-side to receiving dock with FedEx Supply Chain Services
- Get fast and affordable options for LTL shipments



You can't wait to ship everything at once just to get a bargain.

From a 200-pound multicarton shipment to 200 generators, your customers' needs come in many shapes, sizes, and time frames. And with multiweight ground pricing, you pay one freight rate even when you're sending separate shipments—as long as they're all to the same zip code. How's that for delivering a bargain?

- Provide the service advantage of small-parcel shipping
- Save with the cost advantage of freight and FedEx Express earned discounts



Implementing a new shipping system takes time and energy.

That’s why FedEx gives you a shipping solution that actually saves you time and energy—not to mention money. Because when you’re the one responsible for hundreds of thousands of products being delivered to thousands of customers through all of your branches and distribution centers, you’re the one who needs support. And the one company who can deliver is FedEx.

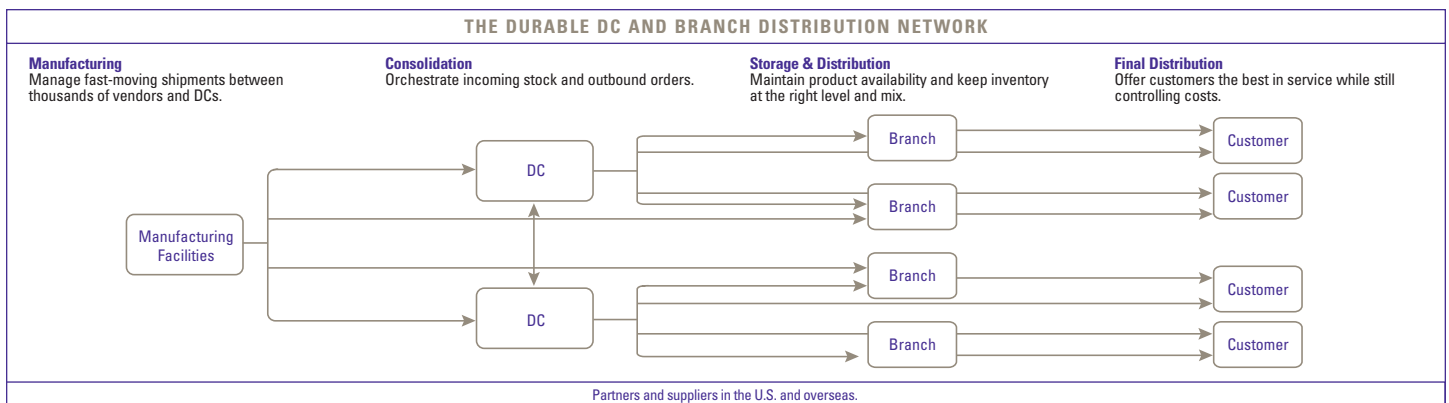
- Get personalized assistance for operational simplicity
- Rely on tracking and tracing to help you quickly identify and resolve customer delivery questions
- Give your customers convenient and flexible return options
- Get later pickup times and reduce processing costs



Operational excellence is what distribution is all about.

When your whole business relies on your ability to provide everything from professional advice to industrial products for your customers, everything comes down to the dependability of your operations—from purchasing, receiving, stocking, and inventory management to picking, packing, and shipping. That’s why you need a transportation partner who can help you find every kind of solution, every step of the way.

- Find a service that fits every shipment, low-cost air freight to day-definite ground
- Manage your entire network more effectively with online tools and dedicated representatives
- Take advantage of volume discounts and other cost-savings options
- Get the level of service you expect from FedEx on every shipment



FedEx wants to help you find solutions for your complex business needs. Contact your sales representative today.