



# Have You Activated Your FedEx® Shipping Discounts?

Why not? As a member of Promotional Products Association International – Distributor, you're entitled to discounts on select FedEx Express®, FedEx Ground®, FedEx® international and FedEx Freight® shipments. It's the FedEx Association Advantage® — another great advantage for members of Promotional Products Association International – Distributor. *Follow the instructions on the attached Program Enrollment Agreement to activate your discounts, or to obtain a Program Enrollment Agreement or pricing information, call a FedEx Association Advantage customer specialist at 800.475.6708.*

## Your Promotional Products Association International – Distributor Member Discounts

FedEx Express: from 30% to 35% on select services

FedEx Ground: from 5% to 20% on select services

FedEx international shipments: up to 45% on select services

FedEx Freight: 60% on select services

## Rely on FedEx.

- Timesaving convenience with tools such as FedEx Ship Manager®, online tracking and 24-hour customer service — as well as more than 49,000 drop-off locations including FedEx Kinko's Office and Print Centers and select United States Post Office® locations.
- Value through competitive prices and a wide range of services to meet your business needs and help you lower costs.
- Practical tools and tips to help grow your business through the Small Business Center at [mysmallbizcenter.com](http://mysmallbizcenter.com).

## Rely on FedEx Express.

- The best choice for your shipments that must meet deadlines quickly, reliably and on time.
- Rapid, reliable, time-definite delivery of documents, packages and freight shipments each business day, backed by our money-back guarantee.\*
- U.S. delivery in your choice of 1, 2 and 3 business days, depending upon the service you select.
- International express delivery to more than 220 countries and territories.
- Packages up to 150 lbs. each.
- High-value, time-critical palletized shipping available in the U.S. and to 50 countries worldwide through FedEx Express® Freight Services.

## Rely on FedEx Ground.

- A competitively priced service for date-definite package delivery throughout North America, backed by our money-back guarantee.\*
- Residential delivery available to every home in the U.S. via FedEx Home Delivery®.
- Delivery in 1 to 5 business days to every address in the contiguous U.S.
- Serving all addresses in Canada and Puerto Rico.
- Packages up to 150 lbs. each.

## Rely on FedEx Freight.

- Reliable, responsive delivery of your LTL (less-than-truckload) freight.
- Extensive next-day and second-day regional service as well as seamless coast-to-coast interregional service — all backed by a no-fee money-back guarantee.\*
- Advanced, interactive tools and access to timely and accurate shipment information on [fedex.com](http://fedex.com).
- Palletized or unpalletized freight, 151 lbs. to 20,000 lbs., up to 20 linear feet.
- Individual rates can be negotiated for international and offshore service to and from Alaska, Canada, Hawaii, Mexico and Puerto Rico.

\* Discounts are off published rates and cannot be combined with other offers or discounts. Discounts are exclusive of any FedEx surcharges, premiums or special handling fees and are not available to package consolidators. Eligibility for discounts subject to FedEx credit approval. For details on the FedEx Money-Back Guarantee, see Service Info at [fedex.com](http://fedex.com) or the FedEx Service Guide. FedEx First Overnight®, FedEx SameDay®, FedEx® International Next Flight, FedEx International First®, FedEx International Priority DirectDistribution®, FedEx® 10kg Box, FedEx® 25kg Box, FedEx International Priority Plus® and FedEx International MailService™ not included. Eligible services subject to change. No-fee money-back guarantee applies to FXF 1000 Rate Tariff customers only. Subject to rules and conditions provided in the FXF 100 Rules Tariff. FedEx, FedEx Express, FedEx Ground, FedEx Freight, FedEx Association Advantage, FedEx Home Delivery and FedEx Ship Manager are registered trademarks of FedEx. United States Post Office is a registered service mark of the United States Postal Service. © 2005 FedEx



Promotional Products Association International – Distributor  
Program Enrollment Agreement



Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ ZIP/Postal Code \_\_\_\_\_

Contact Name \_\_\_\_\_ E-mail \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

FedEx Shipper Number (if available) \_\_\_\_\_ Association Membership Number \_\_\_\_\_

Please indicate the desired discount program.  FedEx Ground and FedEx Express  FedEx Freight  Both programs

How many overnight shipments do you make with all carriers per month? \_\_\_\_\_

What percentage of these are with FedEx? \_\_\_\_\_ %

How many non-overnight (ground) shipments do you make with all carriers per month? \_\_\_\_\_

What percentage of these are with FedEx? \_\_\_\_\_ %

How many LTL (less than truck load) shipments do you make with all carriers per month? \_\_\_\_\_

What percentage of these are with FedEx? \_\_\_\_\_ % Do you have shipments that weigh between 151 - 16,000 lbs? \_\_\_\_\_

How many international shipments do you make with all carriers per month? \_\_\_\_\_

Who is your primary express carrier? \_\_\_\_\_ Who is your primary ground carrier? \_\_\_\_\_ Who is your primary LTL carrier? \_\_\_\_\_

How did you hear about the offer?  Direct Mail  E-mail  Magazine Ad  Trade Show  Alliance Web Site  
 Sales Rep  Other Member  Other \_\_\_\_\_

Please be advised that the undersigned PPAI member elects to participate in the PPAI Pricing Program Agreement, and has read and agrees to be bound by the terms and conditions below.

Signature (required) \_\_\_\_\_

Title \_\_\_\_\_ Date \_\_\_\_\_

Please mail or fax the form to:

3125 Skyway Circle North

Irving, TX 75038

Fax: 972.258.3007

Questions about this pricing program?

Call a FedEx Association Advantage customer specialist at

800.475.6708.

Enrollment may take up to 10 days. Your discounted rates will be in place when you receive your FedEx welcome information.

Member Agreement  
Terms & Conditions of Shipping

- The prices and other terms and conditions provided to you as a member are for your exclusive use and benefit and are to be treated as confidential information. The prices (or any portion thereof) may not be extended to any other party. You may not under any circumstances sell, assign or otherwise transfer (including, but not limited to, third party billing) the benefit of this pricing to any non-member of the Association. Failure to abide by this provision may result in immediate termination of your participation in the Program. *With the exception of custom freight pricing agreements between FedEx and member, this Agreement supersedes all Pricing Agreements and Addenda, if any, for FedEx Express, FedEx Ground and FedEx Freight services (for those Programs under which FedEx Freight services are offered) between FedEx and Customer for the designated U.S. Payer account numbers relating to the services and package types covered by this Agreement.*
- Association and/or its agent may receive compensation for the promotion of FedEx services. In addition, you specifically acknowledge and agree to the release of your shipping information and data to Association and/or its agent.
- Member's rates are expressed as a percentage discount off published transportation rates in effect at the time of shipment. Published rates and eligible services and discounts are subject to change without notice. You agree that eligibility for discounts is subject to FedEx credit approval. You acknowledge that the Program is not available to package consolidators and agree that you are not a package consolidator.
- Accessorial charges, special handling charges, minimums, premiums and surcharges shall be in accordance with the applicable FedEx Service Guide or FFX 100 Series Rules Tariff in effect on the date of shipment for the service selected and shall not be subject to any discounts.
- You must complete this form to participate in the Program.
- Each shipment made under this Agreement is subject to the terms and conditions of the then current FedEx Service Guide or the FFX 100 Series Rules Tariff, as applicable, in effect at the time of shipment and which terms are incorporated into this Agreement by reference. FedEx reserves the right to modify the FedEx Service Guide and the FFX 100 Series Rules Tariff at any time without notice.
- Participation in the Program is conditional upon obtaining FedEx Credit approval. FedEx reserves the right to deny credit, and FedEx does not extend consumer credit privileges.
- Payment on your account is due fifteen (15) days from the invoice date. Duties and taxes are payable on receipt. Failure to comply with FedEx payment terms may result in denial of credit and removal of discounts.
- This program will be effective for so long as the pricing agreement between FedEx and the Association remains in effect unless earlier terminated as provided herein.
- Members are prohibited from using the FedEx name or logo without the prior written consent of FedEx.
- A federal excise tax when required by the Internal Revenue Code on the air transportation portion of any FedEx service, if any, is paid by FedEx.