



FedEx Trade Networks

Industrial Machinery

One solution for a heavy-duty global reach.

Industrial equipment manufacturing is a worldwide business, requiring companies to enter the complicated matrix of global trade. Taxes and tariffs, market-entry rules and regulations, systems and protocols—they're different all over. With security and packaging verification issues becoming even more pronounced, the complexities will continue to multiply. It's a daunting challenge: trying to sort out the best transportation modes, customs requirements, and delivery strategies while maintaining focus on the core competencies that keep your industrial machinery business competitive. You're being asked to make smart, informed decisions in an area where the potential for a costly misstep grows larger every day.

Thankfully, there's help—a world of it. FedEx Trade Networks. As a corporation, FedEx has always had a vision of barrier-free world trade, and FedEx Trade Networks is helping to make it a reality with end-to-end,

anywhere-to-anywhere transportation solutions and customs clearance. Through a global infrastructure that has made FedEx synonymous with speed and reliability, FedEx Trade Networks provides:

- Customs Brokerage for quick, accurate release of your inbound shipments at virtually every port of entry in North America, including prior-to-arrival entry processing.
- Ocean and Air International Freight Forwarding that manages the movement of your goods around the world, while automating paperwork and expediting customs clearance throughout the entire process.
- Trade Facilitation that leverages our years of hands-on experience to save you money and time on duty payments, tariff preference programs, and many other nuances of international trade.

For a world of industrial-strength services for global trade, keep your supply chain operational—regardless of borders—with FedEx Trade Networks.

Customs Brokerage that hums like a well-oiled machine.

Customs is where the best-laid distribution plans can slow to a crawl. With so much that's unfamiliar, confusing, and time-consuming, you can lose time, money, even customers. In the industrial manufacturing industry, where so much is dictated by Just-In-Time production values, that risk is magnified. FedEx Trade Networks customs brokerage exists to make sure that doesn't happen. Through deep experience and long-standing relationships, we provide pre- and post-entry services with:

- Offices at virtually every air, ocean, and land entry port in the U.S., Canada, and Mexico, with an automated system that gives you one consistent processing experience, no matter where you enter.
- A product database that facilitates accuracy and makes sure you are assigned the proper tariff codes and paying the proper rates, and no more.
- Prior-to-arrival entry processing to expedite customs clearance.
- Electronic Data Interchange (EDI) and Global Trade Data for end-to-end visibility.
- Specialized Just-In-Time services to facilitate production flow.
- Management reports and Image CDs for easy storage of customs and shipping documents.
- National offices and a global alliance infrastructure to streamline the process and help you increase inventory turns, lower inventory carrying costs, reduce cycle times, and drive efficiencies across your entire international supply chain.

All of these services—and more—work together in a seamlessly integrated system to keep your shipments on schedule, intact, and in compliance. It's the most robust choice to ensure that your products reach your global destinations.

Ocean and Air Forwarding for efficient global reach.

Nowhere is our experience more valuable than in the routes and shipping lanes connecting North America with the world. We can help you choose the most effective combination of air, sea, and ground transportation through our multimodal network of carriers. And you'll stay in constant touch with them all—plus regulatory agencies and end customers—through EDI and a growing menu of Web-based tools called Global Trade Data. Enter a query any time through multiple reference/designation numbers and you'll receive information that's updated every 20 minutes, 24/7.

By ocean, we'll provide customized cargo management for FCL, LCL, dry or liquid bulk shipments, refrigerated goods, heavy shipments requiring on-board cranes, and more.

By air, we arrange whatever you need: scheduled flight or air charter, full or partial air container, consolidation services, packaging, special loading, and ground transportation at either end.

Trade Facilitation that makes sure you have all the nuts and bolts you need.

In international trade, what you *don't* know can hurt you—with overpayments, excess paperwork, duplication, and lost time. FedEx Trade Networks is there to offer you broad professional advice on the things you need to know.

- **Global Trade ToolsSM** provides integration tools on *Duties and Taxes* to help calculate *all* the charges accruing to your shipment, not just the transportation costs.

It also gives you a search engine for *HS Classification* so you can match the commonly used terminology for your goods with the exact HS codes and tariff descriptions, to determine the right import duties and taxes for your destination country.

Finally, it simplifies *Restricted Party Screening* into one, easy, automated process so you'll always have the latest list of trading partners deemed unacceptable by the U.S. government. And it also provides HS Classification and consulting for all products in your inventory.

- **Global Trade Data** is a Web-based suite of information products allowing you to access export and import information on the shipments we handle for you. You'll be able to see where your goods are at any point in time, whether they've cleared customs, and if not, why not.
- **Trade and Customs Advisory Services** are designed to help customers save money, maintain sound compliance, and streamline operations.
- **Duty Drawback** to help you recover customs duties paid on any imported materials contained in the products you're exporting. And **Cargo Insurance** to protect your investment from point of origin to final destination.

As global trade makes the world of industrial machinery manufacturing smaller, the challenges get larger. It is literally a whole world of decision-making, with success riding on the outcome. Will you make the right decisions? With FedEx Trade Networks powering your international supply chain, the answer will be a "yes" heard around the world.

To learn more about FedEx Trade Networks, call 1.800.249.2953, or visit fedex.com.